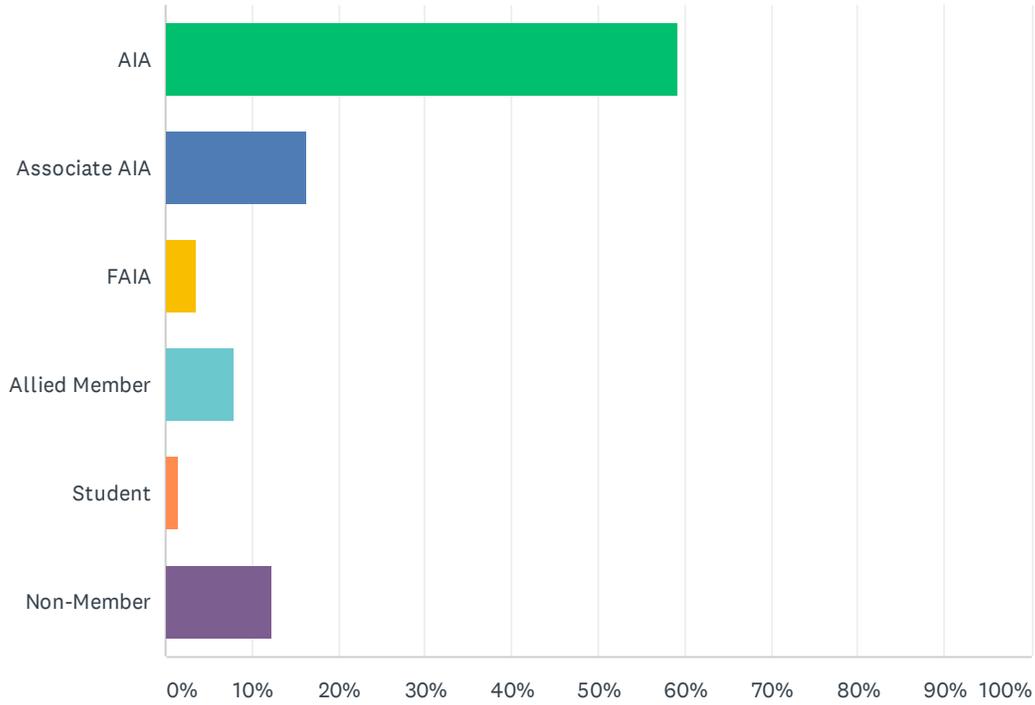


Q1 What is your member designation?

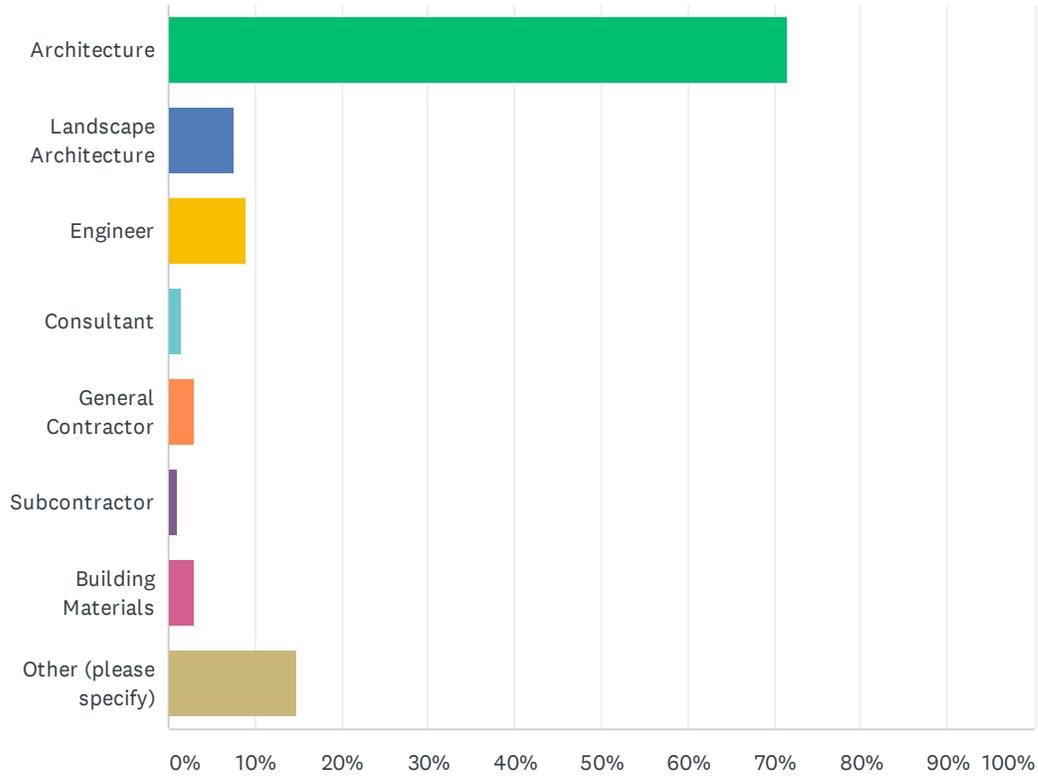
Answered: 201 Skipped: 0



ANSWER CHOICES	RESPONSES	
AIA	59.20%	119
Associate AIA	16.42%	33
FAIA	3.48%	7
Allied Member	7.96%	16
Student	1.49%	3
Non-Member	12.44%	25
Total Respondents: 201		

Q2 At which type of firm do you work?

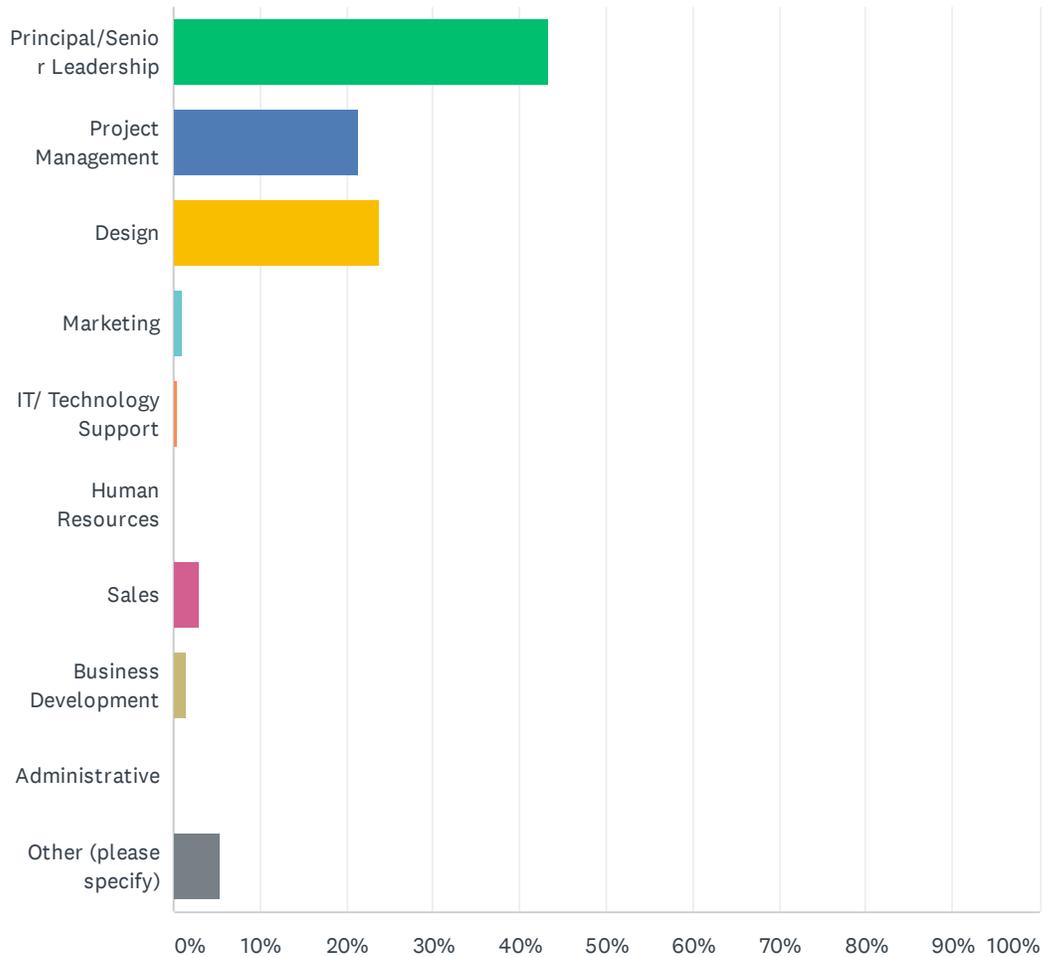
Answered: 201 Skipped: 0



ANSWER CHOICES	RESPONSES	
Architecture	71.64%	144
Landscape Architecture	7.46%	15
Engineer	8.96%	18
Consultant	1.49%	3
General Contractor	2.99%	6
Subcontractor	1.00%	2
Building Materials	2.99%	6
Other (please specify)	14.93%	30
Total Respondents: 201		

Q3 What roles do you fulfill at your firm/company?

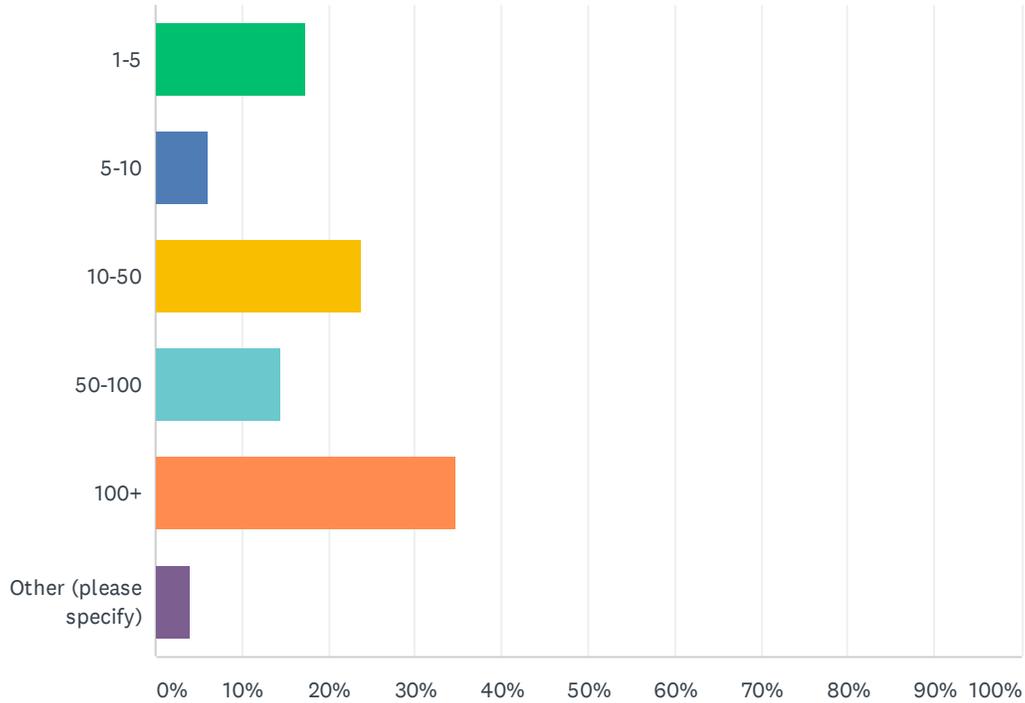
Answered: 201 Skipped: 0



ANSWER CHOICES	RESPONSES	
Principal/Senior Leadership	43.28%	87
Project Management	21.39%	43
Design	23.88%	48
Marketing	1.00%	2
IT/ Technology Support	0.50%	1
Human Resources	0.00%	0
Sales	2.99%	6
Business Development	1.49%	3
Administrative	0.00%	0
Other (please specify)	5.47%	11
TOTAL		201

Q4 How many people work at your firm/company?

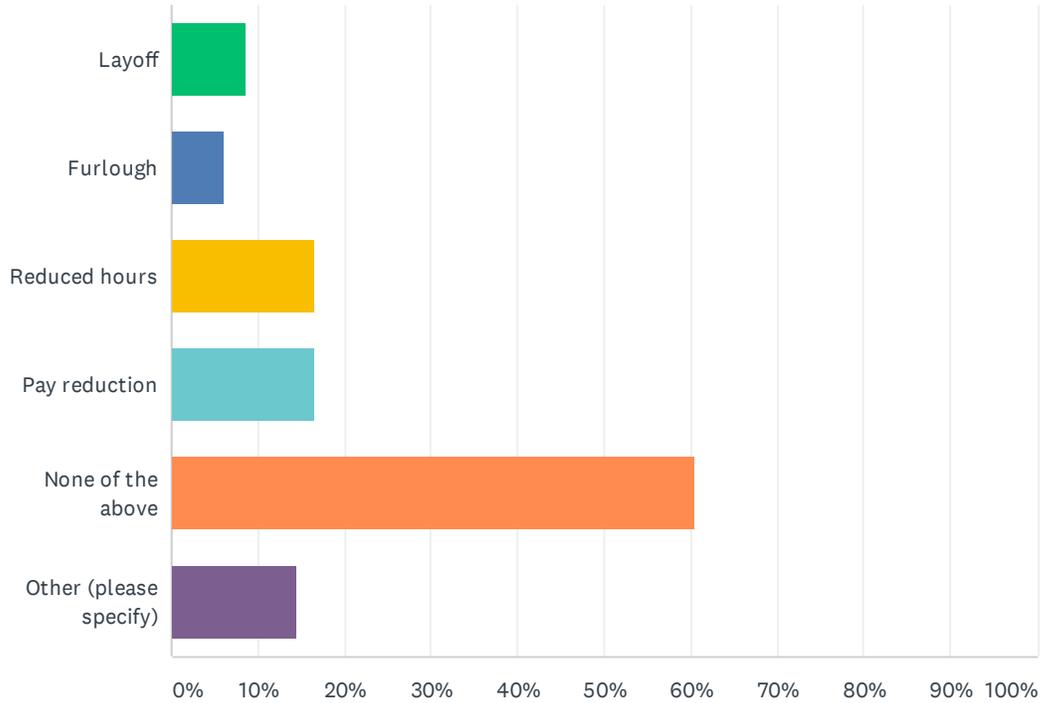
Answered: 201 Skipped: 0



ANSWER CHOICES	RESPONSES	
1-5	17.41%	35
5-10	5.97%	12
10-50	23.88%	48
50-100	14.43%	29
100+	34.83%	70
Other (please specify)	3.98%	8
Total Respondents: 201		

Q5 Has your employment been impacted by Covid-19?

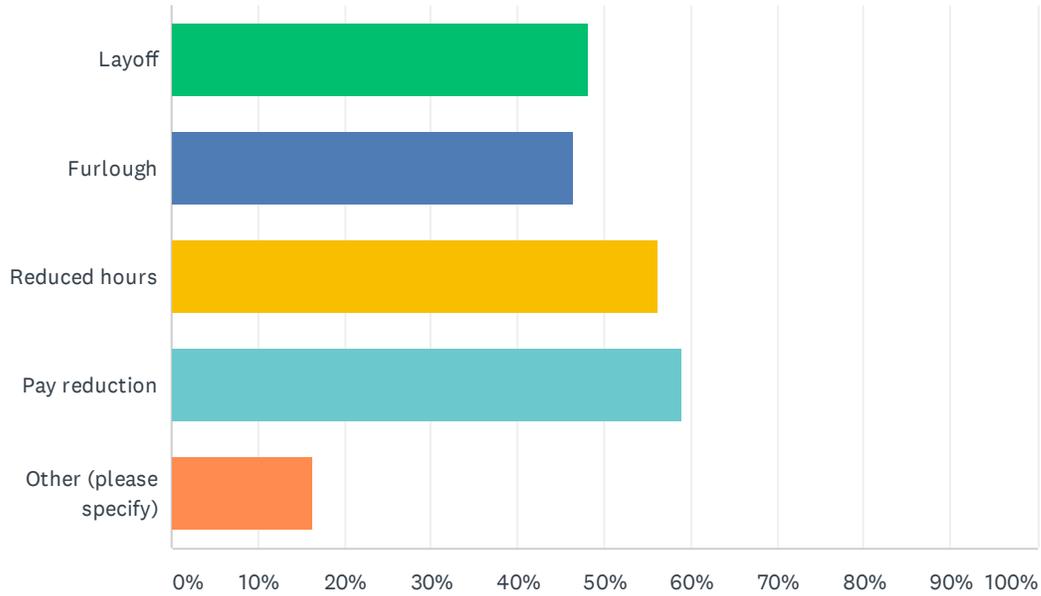
Answered: 200 Skipped: 1



ANSWER CHOICES	RESPONSES	
Layoff	8.50%	17
Furlough	6.00%	12
Reduced hours	16.50%	33
Pay reduction	16.50%	33
None of the above	60.50%	121
Other (please specify)	14.50%	29
Total Respondents: 200		

Q6 Are you concerned about any of the following potential impacts on your employment from COVID-19 in the next six months? (choose all that apply)

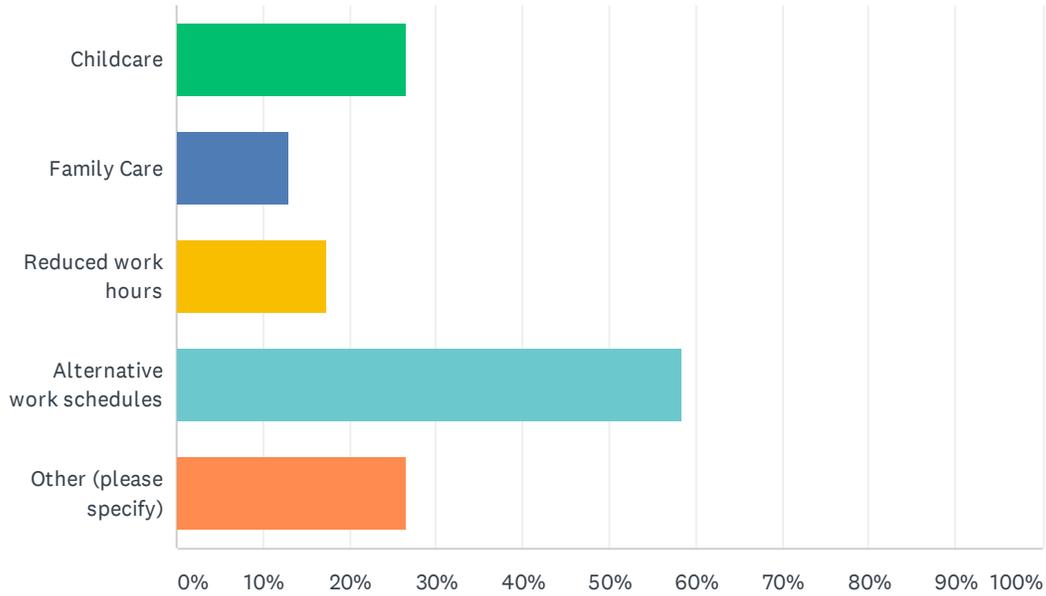
Answered: 183 Skipped: 18



ANSWER CHOICES	RESPONSES
Layoff	48.09% 88
Furlough	46.45% 85
Reduced hours	56.28% 103
Pay reduction	59.02% 108
Other (please specify)	16.39% 30
Total Respondents: 183	

Q7 Have you made any of the following adjustments to your work schedule due to changes in your caregiving responsibilities during COVID-19?

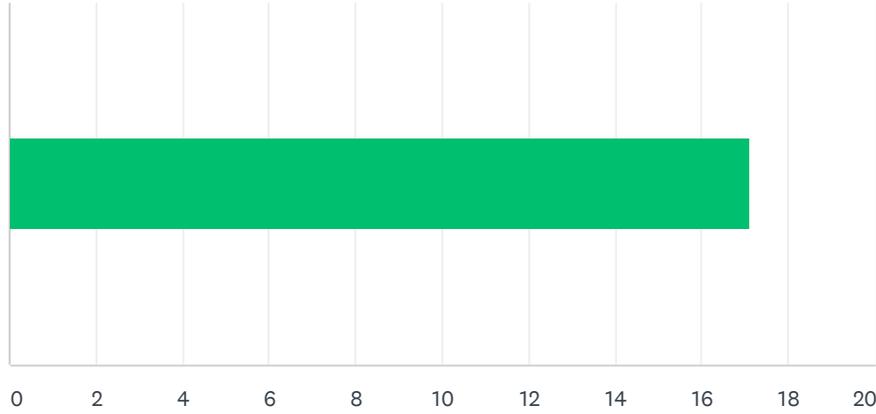
Answered: 132 Skipped: 69



ANSWER CHOICES	RESPONSES	
Childcare	26.52%	35
Family Care	12.88%	17
Reduced work hours	17.42%	23
Alternative work schedules	58.33%	77
Other (please specify)	26.52%	35
Total Respondents: 132		

Q8 Internal/External Meetings

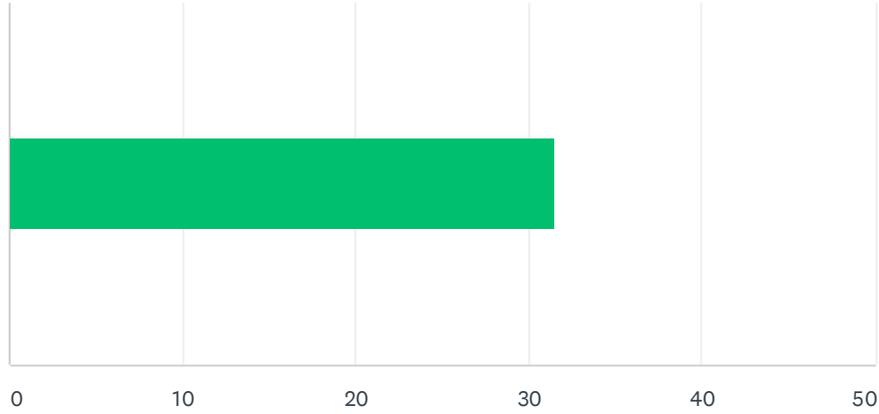
Answered: 183 Skipped: 18



ANSWER CHOICES	AVERAGE NUMBER	TOTAL NUMBER	RESPONSES
	17	3,133	183
Total Respondents: 183			

Q9 Design Charrettes.

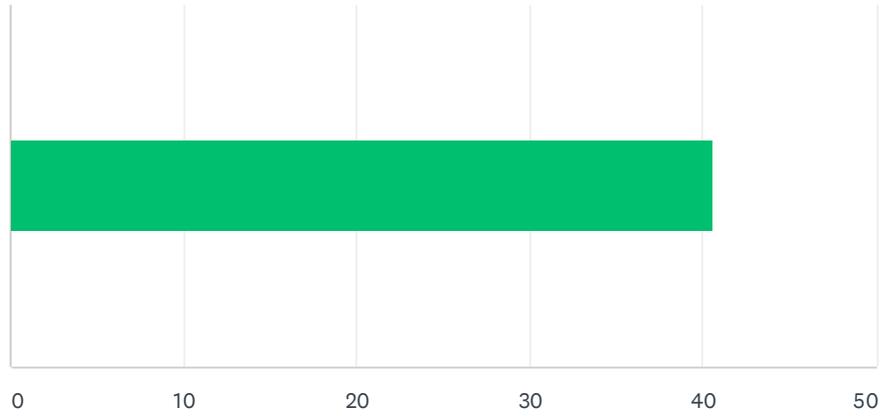
Answered: 163 Skipped: 38



ANSWER CHOICES	AVERAGE NUMBER	TOTAL NUMBER	RESPONSES
	31	5,127	163
Total Respondents: 163			

Q10 Construction Visits and Coordination.

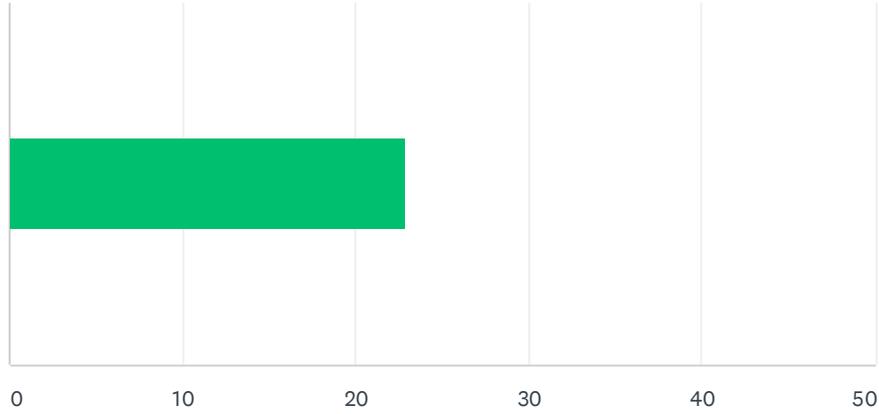
Answered: 170 Skipped: 31



ANSWER CHOICES	AVERAGE NUMBER	TOTAL NUMBER	RESPONSES
	41	6,896	170
Total Respondents: 170			

Q11 Consultant Coordination

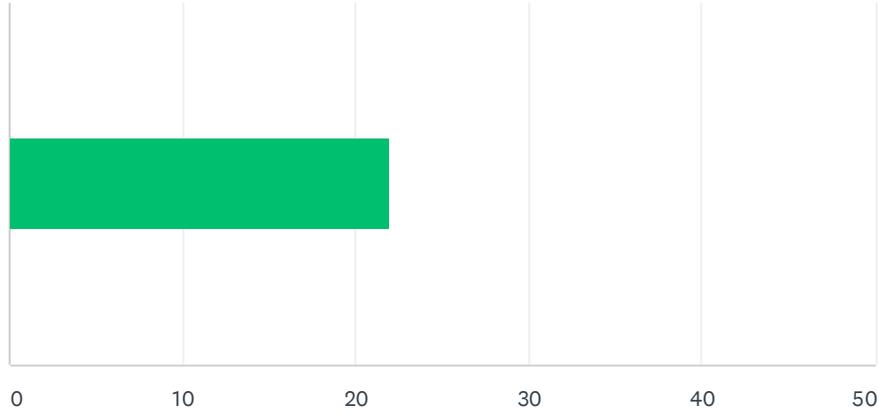
Answered: 171 Skipped: 30



ANSWER CHOICES	AVERAGE NUMBER	TOTAL NUMBER	RESPONSES
	23	3,912	171
Total Respondents: 171			

Q12 Drafting/Production Work

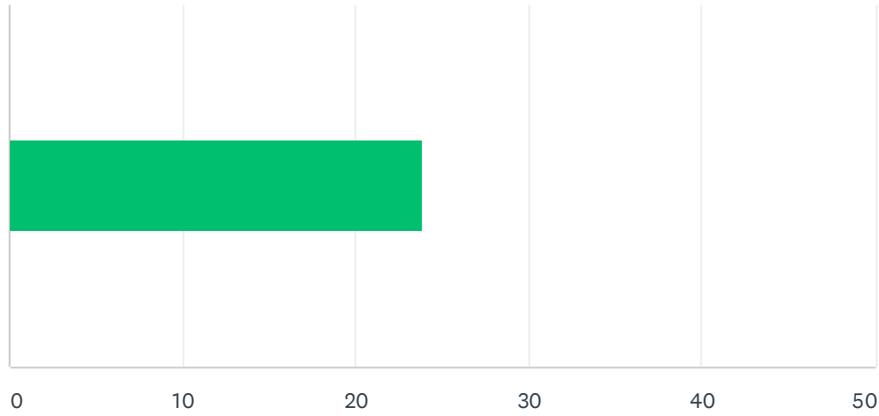
Answered: 157 Skipped: 44



ANSWER CHOICES	AVERAGE NUMBER	TOTAL NUMBER	RESPONSES
	22	3,454	157
Total Respondents: 157			

Q13 RFPs and Virtual Interviews

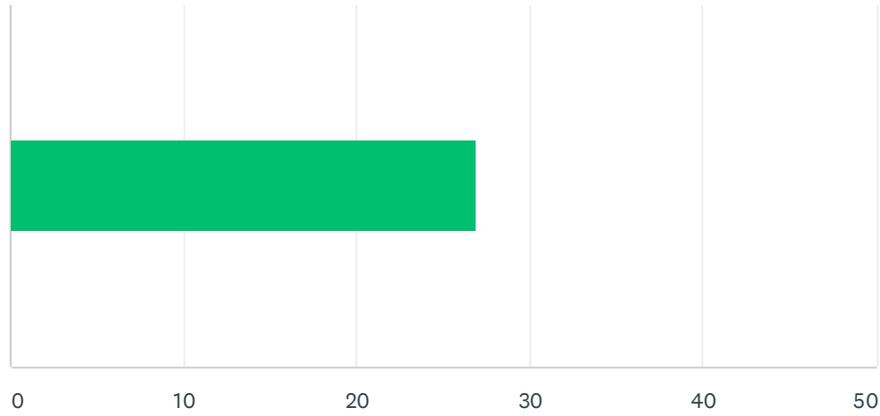
Answered: 147 Skipped: 54



ANSWER CHOICES	AVERAGE NUMBER	TOTAL NUMBER	RESPONSES
	24	3,504	147
Total Respondents: 147			

Q14 Virtual Community Meetings

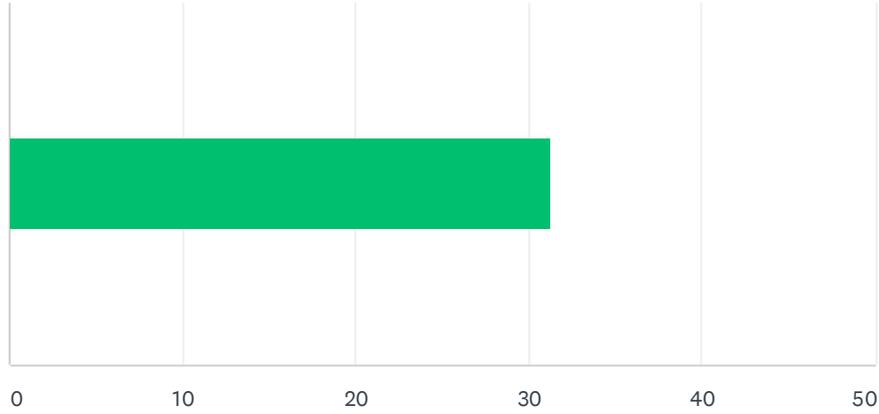
Answered: 140 Skipped: 61



ANSWER CHOICES	AVERAGE NUMBER	TOTAL NUMBER	RESPONSES
	27	3,768	140
Total Respondents: 140			

Q15 Regulatory Review Meetings

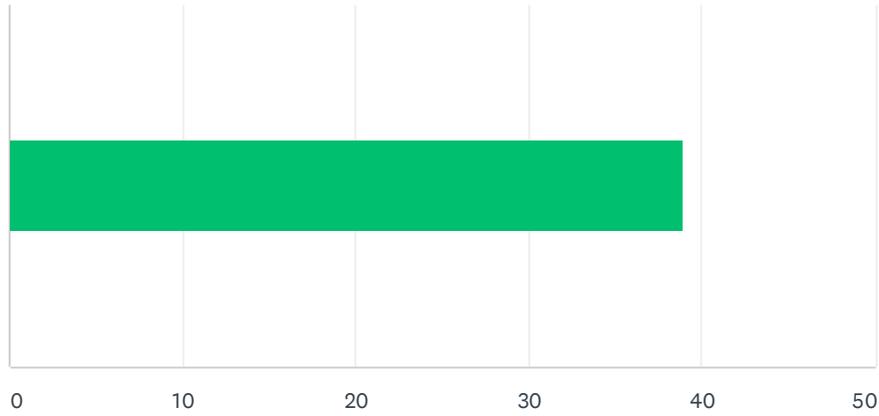
Answered: 125 Skipped: 76



ANSWER CHOICES	AVERAGE NUMBER	TOTAL NUMBER	RESPONSES
	31	3,913	125
Total Respondents: 125			

Q16 Networking

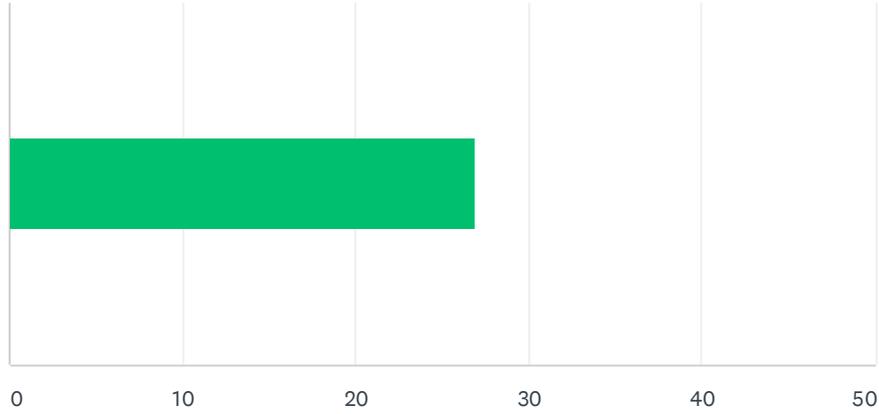
Answered: 164 Skipped: 37



ANSWER CHOICES	AVERAGE NUMBER	TOTAL NUMBER	RESPONSES
	39	6,385	164
Total Respondents: 164			

Q17 Continuing Education

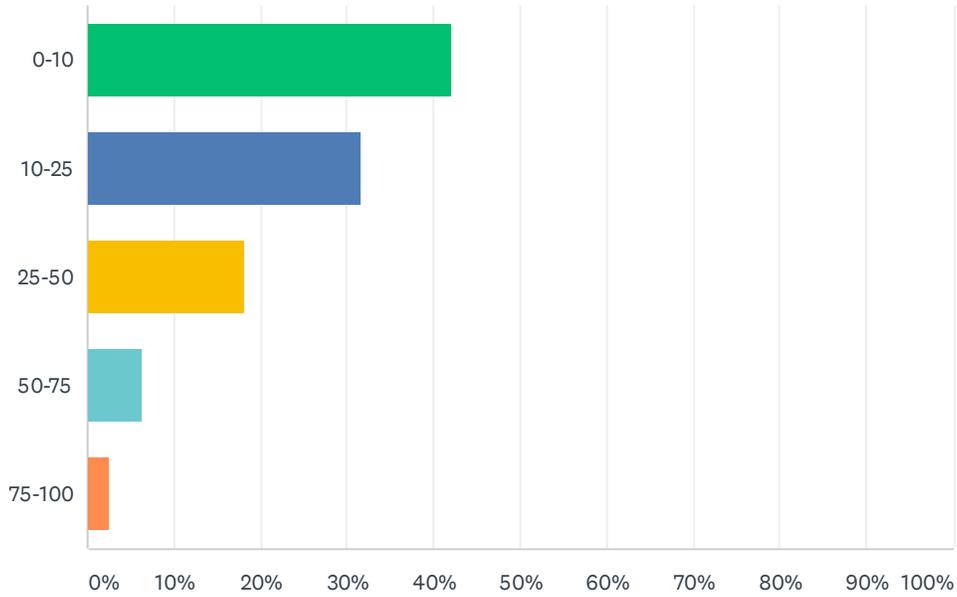
Answered: 145 Skipped: 56



ANSWER CHOICES	AVERAGE NUMBER	TOTAL NUMBER	RESPONSES
	27	3,893	145
Total Respondents: 145			

Q18 To the best of your knowledge for your firm: what % of construction projects are being delayed?

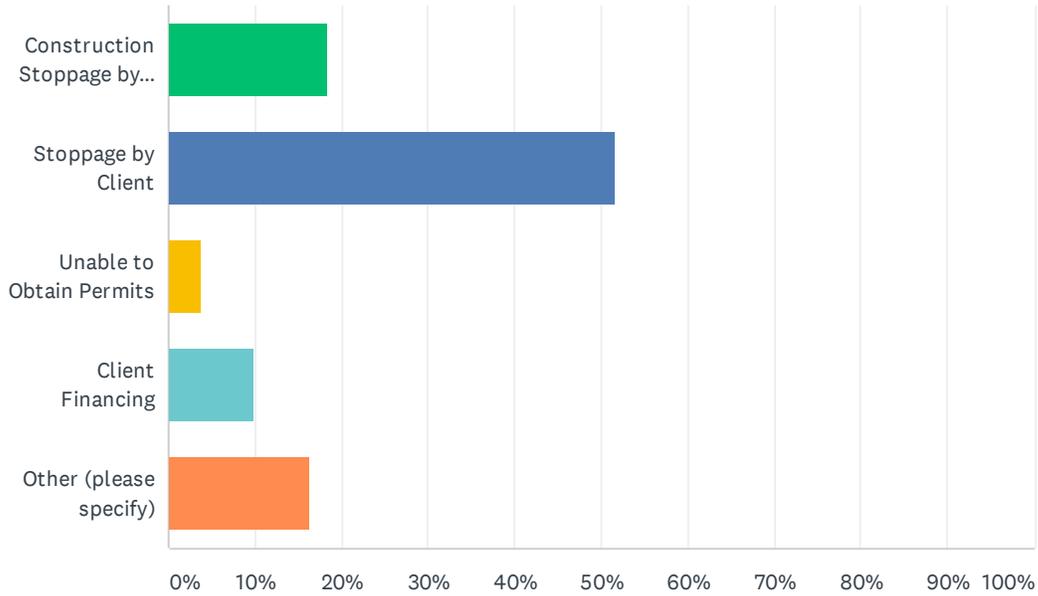
Answered: 193 Skipped: 8



ANSWER CHOICES	RESPONSES	
0-10	41.97%	81
10-25	31.61%	61
25-50	18.13%	35
50-75	6.22%	12
75-100	2.59%	5
Total Respondents: 193		

Q19 If projects are delayed, what is the reason: construction stoppage by jurisdiction, stoppage by client, unable to obtain permits, client financing, other?

Answered: 184 Skipped: 17



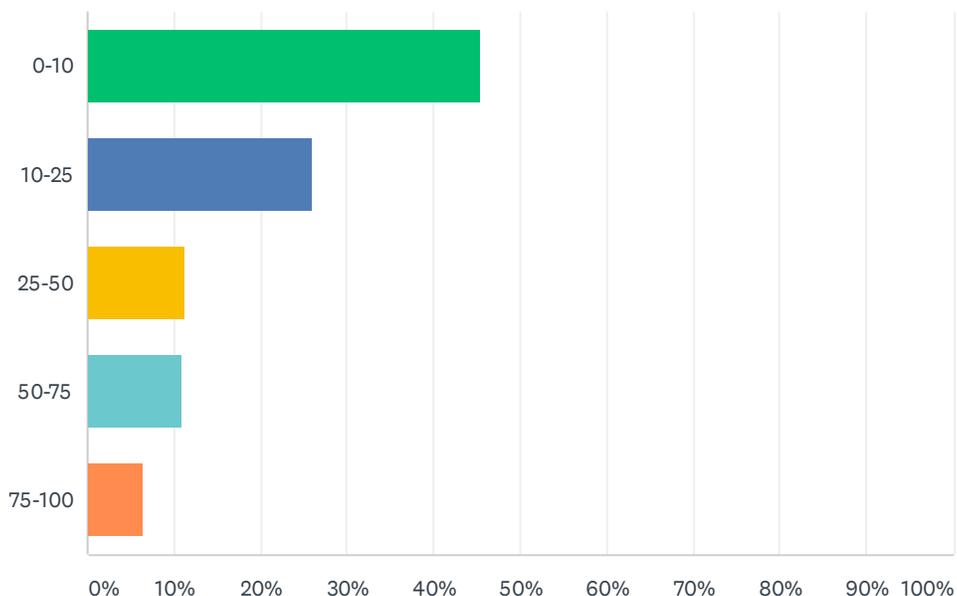
ANSWER CHOICES	RESPONSES	
Construction Stoppage by Jurisdiction	18.48%	34
Stoppage by Client	51.63%	95
Unable to Obtain Permits	3.80%	7
Client Financing	9.78%	18
Other (please specify)	16.30%	30
TOTAL		184

Q20 Have there been holds for projects in the design phase? If so please explain...

Answered: 93 Skipped: 108

Q21 To the best of your knowledge for your firm, what % of new pursuits/prospective pursuits are on hold?

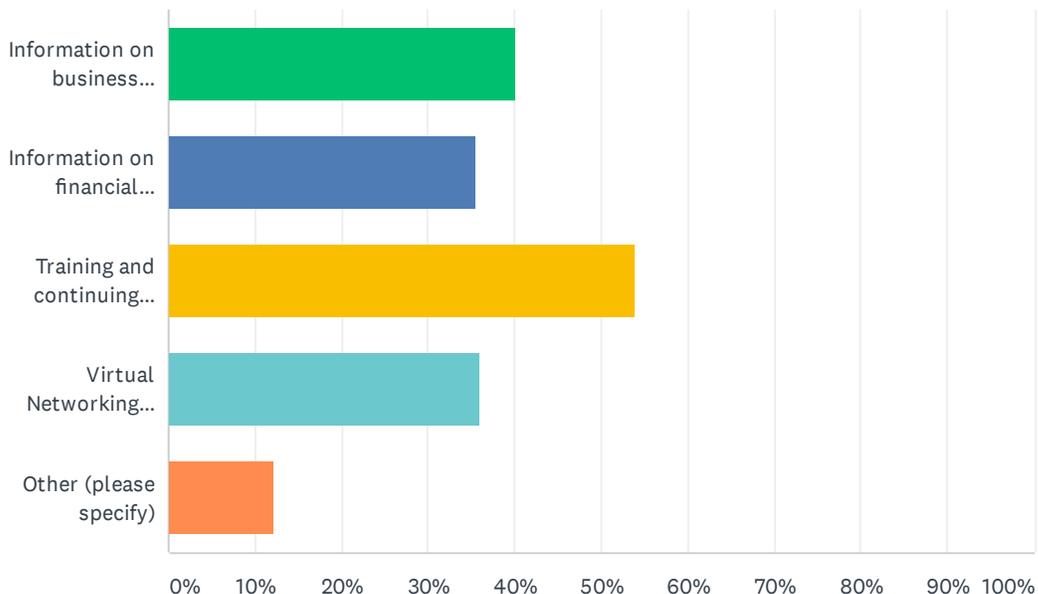
Answered: 185 Skipped: 16



ANSWER CHOICES	RESPONSES	
0-10	45.41%	84
10-25	25.95%	48
25-50	11.35%	21
50-75	10.81%	20
75-100	6.49%	12
Total Respondents: 185		

Q22 What AIA Baltimore resources would be most helpful during this time?

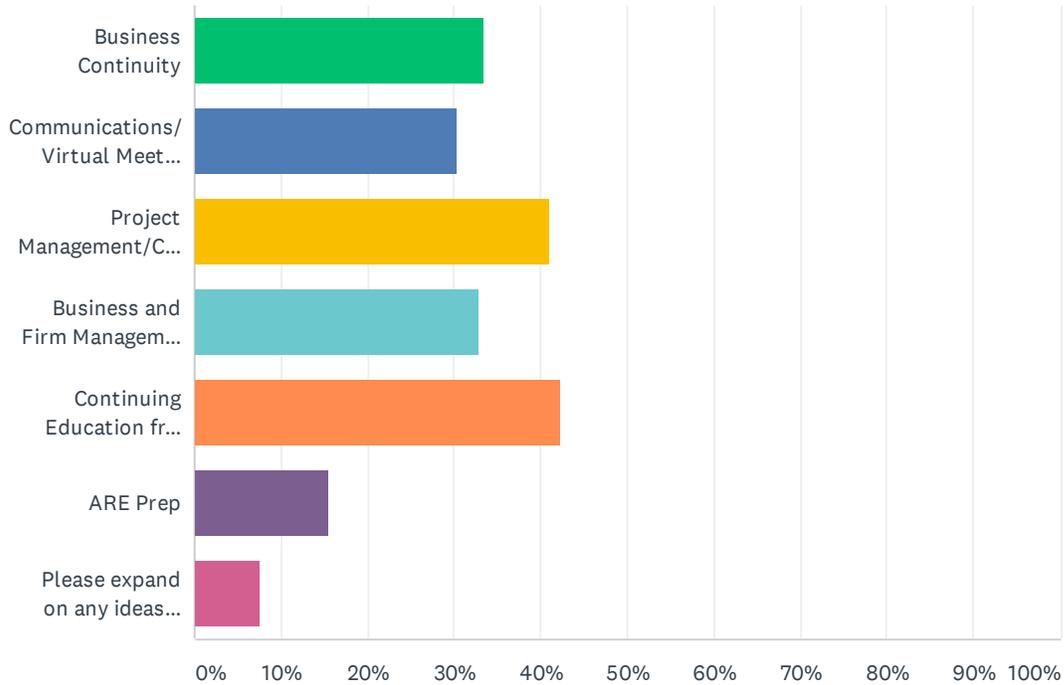
Answered: 172 Skipped: 29



ANSWER CHOICES	RESPONSES	
Information on business resources: technology, communications, and best practices...	40.12%	69
Information on financial assistance through government or private funds.	35.47%	61
Training and continuing education opportunities	54.07%	93
Virtual Networking Opportunities	36.05%	62
Other (please specify)	12.21%	21
Total Respondents: 172		

Q23 What training and continuing education opportunities would you like to see?

Answered: 161 Skipped: 40



ANSWER CHOICES	RESPONSES	
Business Continuity	33.54%	54
Communications/Virtual Meeting Platforms	30.43%	49
Project Management/Construction Admin Platforms	40.99%	66
Business and Firm Management Resources	32.92%	53
Continuing Education from Allied Member Providers	42.24%	68
ARE Prep	15.53%	25
Please expand on any ideas or information that you would like to see in AIA's platform....	7.45%	12
Total Respondents: 161		

Q24 If you would like to be contacted directly about survey follow-up on programming or resources, please include your contact information below.

Answered: 25 Skipped: 176

ANSWER CHOICES	RESPONSES	
Name	100.00%	25
Company	96.00%	24
Address	0.00%	0
Address 2	0.00%	0
City/Town	0.00%	0
State/Province	0.00%	0
ZIP/Postal Code	0.00%	0
Country	0.00%	0
Email Address	100.00%	25
Phone Number	96.00%	24